

BAHIA



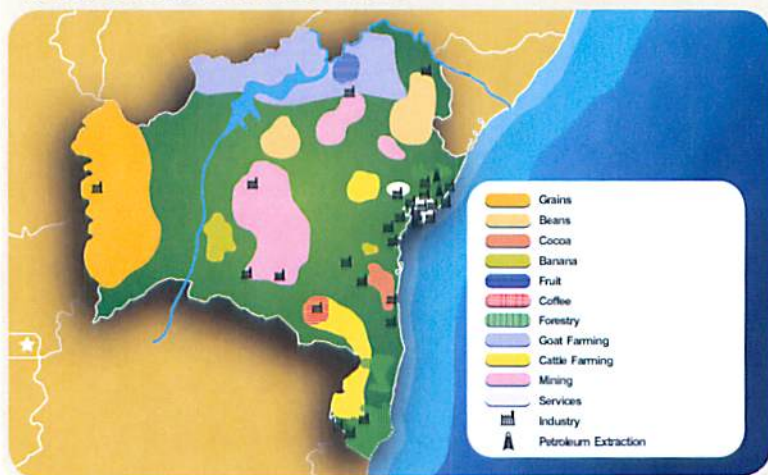
*Motherland
of Brazil*

INVEST IN BAHIA

The greatest economy in the North, Northeast and Center-West regions of Brazil, Bahia has a diversified industrial and agricultural park. In recent years, more than one thousand companies have installed themselves in our state. Do you know why?

Because Bahia respects commitment, has political and economic stability, a friendly business environment, specialized workforce training programs, and abundance of natural resources.

MAIN ECONOMIC ACTIVITIES - BAHIA



TOTAL CONNECTION

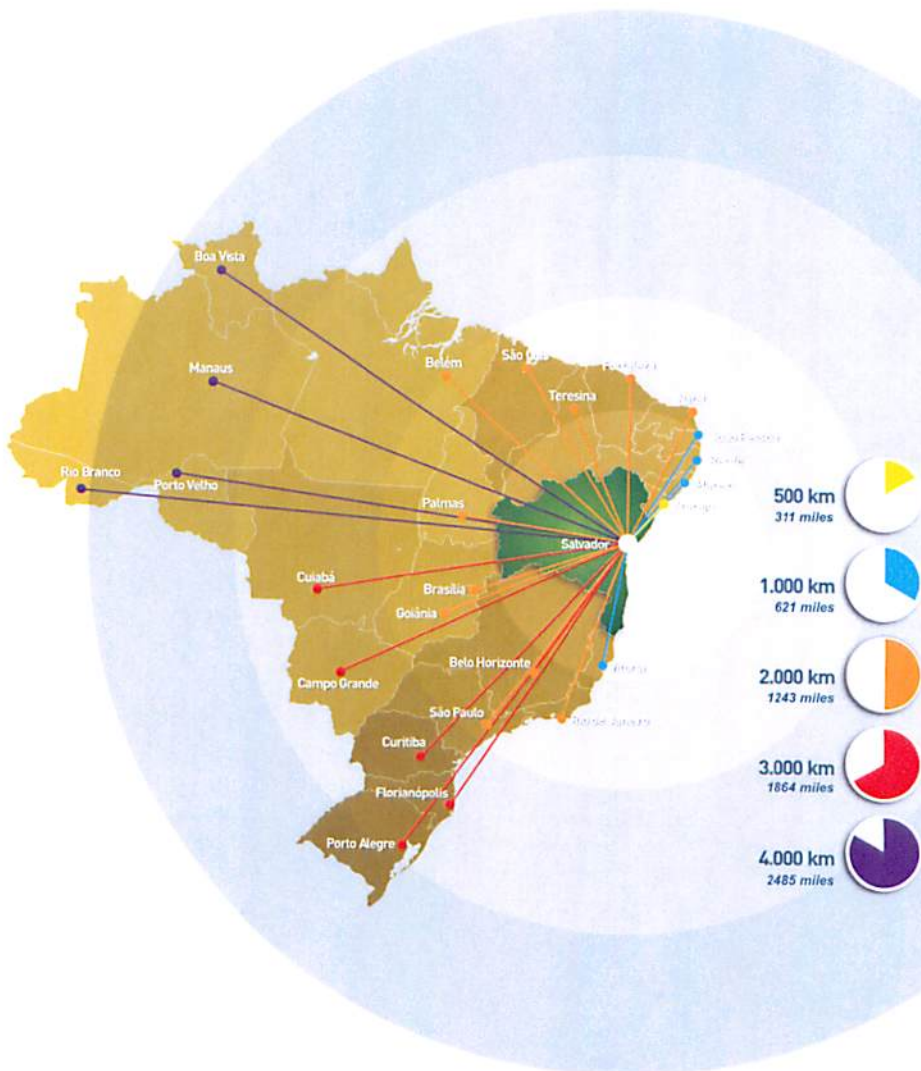


MAIN PORTS















STRATEGIC LOCATION

BETWEEN THE NORTHEAST AND SOUTHEAST OF BRAZIL





GLOBAL DISTANCE

Cities	Miles	km
 Buenos Aires	1.688	3.126
 Casablanca	3.304	6.120
 Cape Town	3.329	6.165
 Miami	3.364	6.230
 New York	3.776	6.993
 Rotterdam	4.485	8.307
 Hamburg	4.697	8.699
 Mumbai	6.859	12.703
 Perth	7.728	14.312
 Singapore	8.453	15.656
 Hong Kong	9.142	16.932
 Shanghai	9.243	17.118

SECRETARIA DE
DESENVOLVIMENTO
ECONÔMICO

BAHIA
GOVERNO DO ESTADO

Centro Administrativo da Bahia 4a. Avenida, n. 415,
CEP: 41.745-002, Salvador, Bahia, Brasil,
+55 71 3115-7981
www.sde.ba.gov.br

A close-up photograph of a man with a wide, joyful smile, showing his teeth. He is wearing a dark blue collared shirt. The background is a blurred industrial or factory setting with various pieces of machinery and lights, all bathed in a deep blue light. A red banner with a white arrow pointing to the left is positioned at the top of the image, containing the word 'INCENTIVES' in large, white, bold, sans-serif capital letters.

INCENTIVES

These incentives can reduce the state tax (ICMS). The State's economic development policy focuses particularly on job creation, enhancing the production chain and encouraging its establishment inland, additionally to investing in research and development and environmental protection. The state makes use of different incentives according to the company's economic activity.

MINING



1st BRAZILIAN PRODUCER OF URANIUM, CHROMIUM, ROCK SALT, MAGNESITE, TALC AND VANADIUM

2nd ON BETONITE PRODUCTION

3rd IN THE EXPLORATION OF MINERAL WATER, DIMENSION STONES AND PRECIOUS GEMSTONES WITH MORE THAN 10 GEMOLOGICAL VARIETIES BEING TRADABLE

5th BRAZILIAN PRODUCER OF GEMOLOGICAL STONES



PRODUCTION OF 116 THOUSAND CARATS OF DIAMONDS IN 2016



NATIONAL HIGHLIGHT IN GOLD PRODUCTION AND SALES OF MOLIBDENITA



GENERATES APPROXIMATELY 16 THOUSAND JOBS, OF WHICH MORE THAN 85% IN THE SEMI ARID REGION



THE ONLY ONE PRODUCER OF BLUE GRANITE IN THE WORLD AND ONLY STATE TO PRODUCE TRAVERTINO BEGE BAHIA IN BRAZIL.



100% OF ITS TERRITORY COVERED BY GEOLOGICAL MAPPING, AT SCALE 1: 250,000 AND 100% BY SCALE MAPPING 1: 100,000, AS WELL AS OTHER HIGHEST SCALES



OIL AND GAS

INVESTMENT OPPORTUNITIES

- Oil and gas production in conventional and non-conventional fields auctioned by ANP;
- Acquisition of assets made available by Petrobras;
- Supply of goods and services for independent oil and gas producers in Bahia and other oil and gas producing states in the Northeast region;
- Liquefied natural gas imports (LNG) to supply the Bahian and Brazilian markets.

Bahia is the greatest wind and solar energymarketer in the country.

WIND ENERGY

- The potential for wind energy production is due to the constant and unidirectional winds in Bahia. The potential for wind energy production is due to the constant and unidirectional winds in Bahia. Different from other states whose wind potential is on the coast, Bahia concentrates the best wind in its interior, allowing for the social and economic development of this region .

SOLAR PHOTOVOLTAIC ENERGY

- Bahia contains a great area with the highest incident solar irradiance in the country – 6.5 kWh/m². The state is located in the semiarid and receives low precipitation, with the lowest average cloud cover per year in Brazil.

BIOMASS

- Bahia presents a great investment opportunity in the industry of biomass used for electricity production. This sector is still underexplored, but with immense development potential. In the capital and other great urban conglomerates located in the state, the great quantity of urban residue generated is a promising raw material for the generation of electricity, whether through biogas or combustion, or the possibility of energy generation from planted forests and agricultural production residue.

MINNING

Bahia has a vast mineral potential to be explored. There are over 40 mineral commodities over a territory that presents complete aero-geophysical mapping, 100% at 1:250.000 scale and 50% at 1:100.000 scale. This coverage, according to the DNPM (National Department of Mineral Production), places the state as the first one in the country in terms of total area for Lincense and Permit Applications for mineral research, especially mineral commodities.



BENEFITS AND INCENTIVES

Bahia has been offering tax incentives for new establishments. These incentives also foster the expansion, reactivation, and modernization of already-established companies.



INFRASTRUCTURE

- Areas for industrial facilities at subsidized prices
- Availability of utilities (water, electricity, gas and telecommunications) and road access at the door of the industrial unit

TAXES

- Reduction or exemption of the state tax (ICMS) through incentives programmes
- 75% reduction of the income tax (Federal Government/SUDENE)
- Reduction or exemption of city taxes

GOVERNMENT SUPPORT

- Search and sale of the area for the industrial project.
- Negotiations on incentives and relationship with other governmental areas – Memorandum of Understanding (MOU).
- Contacts with financing agents (Desenbahia and BNB).
- Contacts with utilities suppliers (water, electricity, natural gas).
- Contacts with the Industry and Trade Associations.
- Support through the environmental licensing process.
- Support on area legalization and logistics for renewable energy generation projects.

RENEWABLE ENERGY



8m/s
of uniform
wind speed

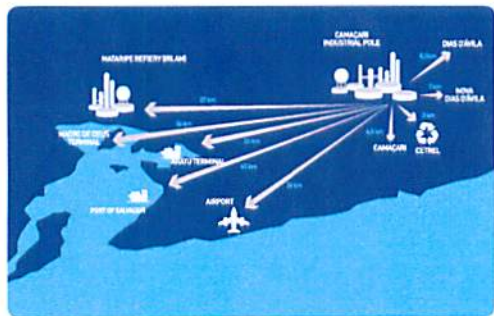
230
projects

07
companies
installed

5,3GW
of generated
energy

OIL AND GAS

Bahia is a pioneer in the exploration and production of oil and gas in Brazil, and is currently fourth place among the producing basins in the country.



The Landulpho Alves Refinery (RLAM), the second largest in Brazil, is located within its territory.

Bahia's oil and gas production is mainly onshore, but the state is in a prominent position in the offshore gas production with its Camamu-Almada Basin, responsible for 6.1% of national production.

INTERMODAL SYSTEM



The state also has huge potential for non-conventional onshore gas production in Brazil, according to data from Brazil's National Agency of Petroleum, Natural Gas and Biofuels (ANP).

The state already provides much of the infrastructure needed for production since the non-conventional fields are in the same regions of the current conventional oil and gas production fields.

In addition to Petrobras, independent companies such as AlvoPetro, Gran Tierra, Imetame and PetroRecôncavo have been producing oil in Bahia, all of which are part of the Brazilian Association for Independent Oil and Gas Producers – ABPIP (Associação Brasileira dos Produtores Independentes de Petróleo e Gás).